

Company profile

	Name of the company:	STELFF NORDIC OÜ
	Address:	Valukoja str 7/1, Tallinn, Estonia 11415
	Website:	www.stelff.com
	Established:	2018
	Representative(s) of the company:	Mr Indrek Jõgi
	Position(s):	Member of the Management Board
	Phone number:	+372 512 1094
	E-mail address:	indrek.jogi@stelff.ee
	Revenue at Present and Forecast:	
	Elevator Pitch: max 5 sentences: solution/market; concept; status of the project at the moment; team; business model (how do you generate revenues?)	Manufacture of instruments and appliances for measuring, testing and navigation, encrypted communication systems and IP networks.
	Competitive or collaborative advantage: How do you differentiate your company from competitors? Why does the client buy your product/service from you?	We have comprehensive product portfolio which consists of unique high-level security solutions for governmental and corporate customers.
	Value proposition: Why should one cooperate specially with you? How do you help your partner/client business, i.e., save time, improve productivity, increase revenues, etc.? What's the added value for them from it?	In collaboration with owners' companies and partners Stelff Nordic has an impressive team of experts who have more than 20 years of experience in the field of: security solutions, cryptography, open source linux code, crypto communication, cellular network and device security, hardware designs, software architecture, block chain technology, cloud technology, law enforcement and intelligence.
	Seeking for: Market entry? Funding for development & scaling? Development partners? Local distributors?	Market entry for high level security solutions.
	Do you have already contacts/partners in US? If yes, please name them:	N/A
	References: In case you have from famous clients, and testimonial feedback from clients	N/A